

# A PROMISING PILLAR OF LUXEMBOURG'S ECONOMY



Unprecedented growth of digital technologies and their interdisciplinary applications play a predominant role in the development of the today's economy. Digitalization revolutionizes the way to conduct business: it offers enhanced capabilities and allows delivering solutions with an unmatched speed and flexibility, while often reducing overall costs and environmental impacts.

The key competence to benefit from the full potential of digitalization while reducing its inherent risks of safety and security is cybersecurity.

The Ministry of the Economy is at the forefront of cybersecurity developments in Luxembourg, recognizing the societal and economic challenges and opportunities 20 years ago. Today, cybersecurity is fledged with a dedicated national strategy and a self-sustainable ecosystem of cybersecurity service providers, representing a promising pillar of Luxembourg's economy.

You will find herewith the first extensive mapping of the national cybersecurity ecosystem, including an overview of the national governance structure as well as a market analysis of the 300+ companies active in this field in Luxembourg.

Étienne Schneider  
Deputy Prime Minister  
Minister of the Economy

## UNFOLD THE ECOSYSTEM MAPPING

You hold in your hands the first extensive mapping of the Luxembourg Cybersecurity Ecosystem. The A3 poster inside presents a complete overview of all relevant cybersecurity players in the Grand-Duchy.

On the *right side*, you will discover all **304 companies** providing cybersecurity services and products. A special focus on the many **start-ups**, shows the great innovation potential existing in the country.

The *left hand side* covers the public entities active in cybersecurity including their dedicated roles and responsibilities (identified by small tags, representing the legal framework(s) they are officially involved in). A special emphasis is put on **R&D** as a key factor of development for the economy.

In the *middle* of the infographic, you will find the "**Interministerial coordination committee for cyber prevention and cybersecurity**", the main national governance structure, with the mission to implement the national strategy, bringing together relevant public as well as private players.

### METHODOLOGY USED FOR THE ECOSYSTEM MAPPING

- ❖ Data was gathered using different sources from the Market Intelligence service of Luxinnovation
- ❖ Each company was then reviewed and classified by SECURITYMADEIN.LU based on the ECSO Cybersecurity Market Radar
- ❖ Start-ups are defined as follows\*:
  - Established in Luxembourg
  - Less than 5 years old
  - < 100 employees (worldwide)
  - Provide an innovative product or service

\*Based on the EU Start-up Monitor Definition. The criteria related to Employees was added to exclude LU subsidiaries from large corporate groups.

Sources: Editus Data, Orbis (Bureau van Dijk), LinkedIn Sales Navigator, Luxembourg Business Registers (LBR)

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LE GOUVERNEMENT  
DU GRAND-DUCHÉ DE LUXEMBOURG  
Ministère de l'Économie

## ECOSYSTEM

## CYBERSECURITY

## LUXEMBOURG



[www.securitymadein.lu](http://www.securitymadein.lu)

[www.luxinnovation.lu](http://www.luxinnovation.lu)

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THANK YOU!

# LUXEMBOURG CYBERSECURITY ECOSYSTEM

## NATIONAL ACTORS

### EDUCATION & RESEARCH



### SECTORAL PPPS



### AUTHORITIES & REGULATORS



## SPECIFIC LEGAL FRAMEWORKS

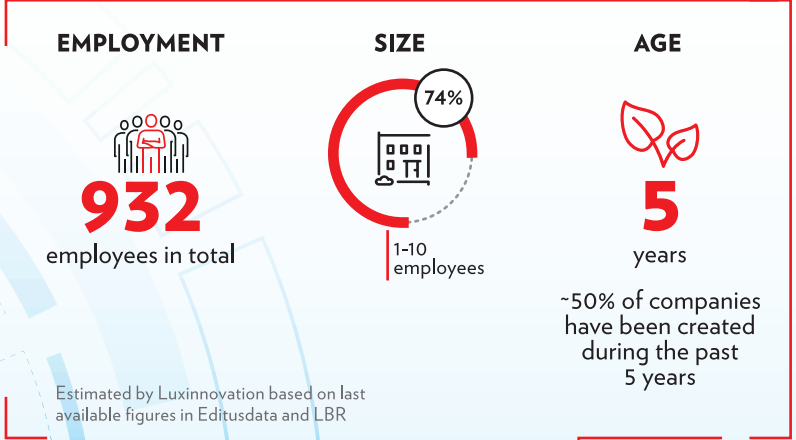
- CIP** Critical Infrastructure Protection (loi du 23 juillet 2016 portant création d'un Haut-Commissariat à la Protection nationale)
- GDPR** General Data Protection Regulation (loi du 1er août 2018 portant mise en place du régime général sur la protection des données)
- NIS** Network and Information Security (loi du 28 mai 2019 portant transposition de la directive NIS)
- PSDC** Prestataires de Services de Dématérialisation ou de Conservation (loi du 25 juillet 2015 relative à l'archivage électronique)
- PSF** Professionnels du Secteur Financier de Support (loi modifiée du 5 avril 1993 relative au secteur financier)

## NATIONAL STRATEGY & GOVERNANCE



## COMPANIES

### 74 COMPANIES WITH CYBERSECURITY AS A CORE BUSINESS



### SERVING THE PRIVATE SECTOR

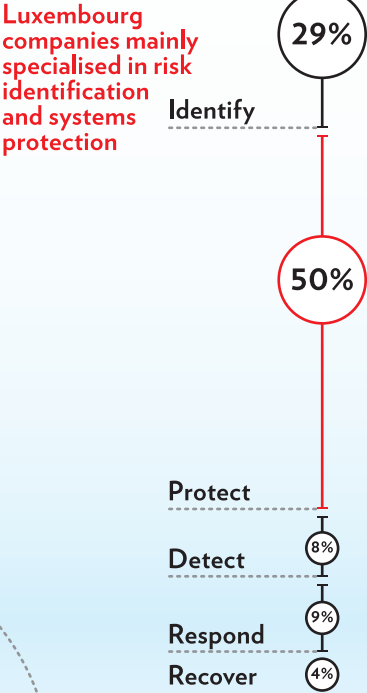
### 68 START-UPS

### START-UPS REPRESENT MORE THAN 20% OF THE NATIONAL CYBERSECURITY ECOSYSTEM



57% of start-ups are or have been hosted in a Luxembourg incubator

### DIVERSIFIED SOLUTIONS



### TOP 7 SOLUTIONS COVER 60% OF THE NATIONAL MARKET\*

- Governance, risk & compliance
- Identity & access management
- Data security
- Asset management
- Penetration testing
- Backup & storage
- Awareness & training

\* Based on the ECSC Cybersecurity Market Radar